



340B

Prime Vendor
PROGRAM

Managed by Apexus

340B Prime Vendor Program

NASTAD Presentation

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340B Program Administration

- **HRSA's Office of Pharmacy Affairs**
- **340B PVP Prime Vendor Program (Apexus Inc.)**
- **Pharmacy Services Support Center (PSSC/PharmTA)**



Apexus – Mission

340B
Prime Vendor
PROGRAM
Managed by Apexus



Apexus leverages its unique purchasing power and expertise to deliver value which helps eligible health care and public service organizations to access unmatched savings and optimize performance

Apexus, the 340B PVP

Negotiates

- Sub 340B pricing on Pharmaceuticals

Distribution Solutions

- Establishes solutions and networks that provide access to affordable medications

Value Added

- Provides other value added products and services.

2011 Strategic Initiatives

Improve
Satisfaction and
Engagement

Increase the
Value to PVP
Participants

Improve internal
operations and
systems

Improve critical
elements of the
340B PVP

Meet the
Evolving Needs
of HRSA

Benefits of PVP to Covered Entities

- ***No cost to participate***
- ***No change of distributor required***
- ***Maximize value delivered through a single national program***
- ***Access to 340B sub-ceiling prices for drugs and discounts on other products/services***
- ***Longer term contracts to base formulary decisions***
- ***Pricing transparency via secure website***

PVP Portfolio/Contracting

- *Over 4500 covered drugs at sub-ceiling pricing*
- *Average of One or two products within therapeutic drug class*
- *Best market pricing for non-covered drugs, vaccines, supplies and services*
- *Two to three year agreements where possible*
- *No rebates; but performance based contracting is permitted*
- *Participant advisory councils- DSH, FQHC, Title X, HTC to date*

What Drugs Are Covered within the 340B program

Covered drugs:

- ***Outpatient Prescription drugs***
- ***Over-the-counter drugs (accompanied by prescription)***
- ***Clinic administered drugs within eligible facilities***

Non-covered drugs:

****Vaccines***

In-patient drugs

Other Outpatient Rx Products and Services

- ***Vaccines – all***
- ***Patient assistance program Software***
- ***Auditing and overcharge recovery services***
- ***Prescription vials/labels/printer cartridges***
- ***Diabetic supplies – meters, strips and syringes***
- ***Outpatient Rx technology and automation – ScriptPro, Automed, Innovation, VoiceTech, others***
- ***Apothecary supplies***
- ***Reverse distribution (pharmacy returns)***

Contact Information

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