

## Overview

The goal of Fiscal Health: Systems to Sustainability is to ensure the fiscal sustainability of Ryan White funded grantees. HealthHIV will accomplish this by building participant's organizational fiscal management capacity, diversifying and improving income streams, and developing and enhancing operational fiscal systems. HealthHIV will meet this goal through multiple activities offering various ways for individuals to learn. Systems to Sustainability will provide onsite group trainings as well as one-on-one learning, which will be both in-person and online.

## Approach

Systems to Sustainability is an enhanced approach to building the organizational and specifically the fiscal health of Ryan White-funded organizations and providers. This program focuses on the aggregate and individual-level fiscal management capacity-building needs identified by HealthHIV and collected over the past six years. The Program considers the current and future healthcare funding and organizational environment in which programs operate. HealthHIV will utilize a diverse and culturally competent team of fiscal management experts to design and implement an effective training curriculum targeting Ryan White providers throughout the U.S. from 2011-2014.

## At-A-Glance

- Convene a fiscal management key informant panel
- Design and implement a virtual Learning Community targeting up to 250 present or previously trained Ryan White Providers
- Conduct four regional Learning Communities
- Implement twenty to twenty-five episodes of individualized TA via phone, email or in person to 20-25 Ryan White Providers.
- Produce two webinars reaching 100 Ryan White Providers
- Hold two group level seminars focused on organizational sustainability targeting 30-50 Ryan White Providers



### Achieve Fiscal Health

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## Training Content Areas

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|---|---|
| ■ Revenue generation/diversification                                  | ■ Program income  |
| ■ Medicare  | ■ Nonprofit accounting (internal controls, policies and procedures, etc.) |
| ■ Billing and collection  | ■ Accounting systems for nonprofits                                       |
| ■ Budget development and management                                   | ■ Grants management and compliance  |
| ■ Board development   | ■ Preparing for OMB Audits  |
| ■ Suncontract recipient monitoring                                    | ■ Responding to audit findings  |
| ■ Assessing client financial need                                     | ■ Unobligated balances/tracking unspent grant funds                       |
| ■ Establishing sliding fee scales/implementing client payment methods | ■ Legal responsibilities  |
| ■ Establishing indirect rates   | ■ Fiduciary responsibilities  |